



## GoCountryRural Ltd. Introductory Client Questionnaire

### Location/relief questions

- Particular state preference (list three in descending order of importance)
  - 1: \_\_\_\_\_
  - 2: \_\_\_\_\_
  - 3: \_\_\_\_\_
  
- Relief preference (put numbers next to each option, in order of importance or omit number if not important)
  - Mountains \_\_\_
  - Ocean \_\_\_
  - Plains \_\_\_
  - Forest \_\_\_
  - Hill country \_\_\_
  - Lake \_\_\_
  - River \_\_\_
  - Desert \_\_\_

### Climate questions

- On a scale from 1 to 10 (1=deal breaker, 10=deal maker), rate how much you like the following (put the number next to option)
  - Rain \_\_\_
  - Wind \_\_\_
  - Sun \_\_\_
  - Heat \_\_\_
  - Humidity \_\_\_
  - Cold \_\_\_
  - Snow \_\_\_
  
- If you had to choose one of the following options - which one would you choose? (circle two)
  - Four distinct seasons
  - Two seasons (mild winter, hot summer, lots of humidity and rain)
  - Eternal spring, not much rain, lots of sunshine
  - Long winter, lots of snow, cool, short summer

- Mild winter, mild summer, distinct spring and autumn, average to low rainfall, some snow in winter, a bit windy
- None of the above - enter your own description: \_\_\_\_\_  
\_\_\_\_\_

## Lifestyle questions

- What size town are you looking to be in or near?
  - <2,000 people
  - 2,000-10,000 people
  - 10,000-50,000 people
  - 50,000-250,000 people
  - >250,000 people
- How isolated do you want to be?
  - Very (>5 miles of dirt/gravel road to my house)
  - Not so much (0-5 miles of dirt/gravel road to my house)
  - In a ranch/development outside of town
  - In town
- Utility (in)dependence
  - I want to live fully off the grid
  - I want my property to have utilities
  - I want only some utilities provided and some off-grid
- Proximity to amenities (1=don't care at all, 10=absolutely must be nearby)
  - Hospital \_\_\_
  - Post-office \_\_\_
  - Airport \_\_\_
  - Shopping \_\_\_
  - Restaurants \_\_\_
  - Golf-course \_\_\_
  - Places of worship \_\_\_
  - Major Interstate Highway \_\_\_
  - Schools \_\_\_
  - University \_\_\_
  - Entertainment \_\_\_
- Are you planning on running a business from your home?
  - Yes
  - No
- Is an active job market a requirement for your destination?
  - Yes
  - No

- Would be a plus
- Are you looking to be a part of an artist community?
  - Yes
  - No
- What kind of Internet access would you need at your property?
  - Dial-up is enough
  - DSL or Cable a must
  - I would be happy with satellite Internet
  - Don't care for the Internet at all
- Which activities below would you most likely participate in if you purchased a rural property (1=deal breaker, 10=deal maker, 5=might try if I find the time)
  - Horseback riding on trails \_\_\_
  - Mountain biking \_\_\_
  - Hiking \_\_\_
  - Gardening \_\_\_
  - Hunting \_\_\_
  - Just enjoying nature \_\_\_
  - Swimming \_\_\_
  - Kayaking/Canoeing \_\_\_
  - Fishing \_\_\_
  - Birding / Bird-watching \_\_\_
  - Endurance training \_\_\_
  - Cross country skiing \_\_\_
  - Skiing \_\_\_
  - Surfing \_\_\_
  - Sailing \_\_\_
  - Boating \_\_\_
  - Ranching (cattle) \_\_\_
  - Self-sustainable lifestyle \_\_\_
  - Other activities (list here): \_\_\_\_\_
- When you move to my final destination, would you be looking to volunteer at a local animal rescue or shelter?
  - Yes
  - No

### **Land/Lot Questions**

- I am looking for (list in order of decreasing importance)
  - Unimproved lot only
  - Improved lot only
    - With Electric only
    - With Water and Electric

- With Water, Electric and Septic
  - All of the above plus fencing
  - All of the above plus barn/corral on property
- Lot + house
- I am looking for (list in order of decreasing importance)
  - Lot outside of any development (most likely unimproved but we are OK with that)
  - Lot outside of any development (improved)
  - Lot within a development
  - Lot part of working cattle ranch
  - Lot part of conservation area
- Ideal size of lot
  - <5 acres
  - 5-20 acres
  - 20-100 acres
  - >100 acres
- Lot must be surrounded by Natl Forest or BLM land?
  - Yes
  - No
- What is more important?
  - Less land, higher price/acre
  - More land, lower price/acre
- If lot used for horses, how important is trail access?
  - Very important
  - Would be nice
  - Not important
- Which of the following are Ok ON my ranch/IN my development (1=HATE it, 10=LOVE it, 5=indifferent to the idea)
  - ATVs
  - Hunting
  - Noise
  - Livestock
  - Frequent parties
  - Architectural subcommittee
  - Minimal structure size
  - Protective covenants
  - Subdivision of lots prohibited
  - HOA with fees
- Would you be open to purchasing land in a conservation development/ranch where you would only be allowed to build on 1-3 acres of your lot and allow the rest of your lot to be used by

other owners in the development in return for a right to use their lots for purposes of hiking, trail-riding or other nature oriented activities?

- Yes
- No

### **Extra questions**

- How soon are you looking to make the purchase?
  - <6 months
  - 6-12 months
  - 12+months
  - As soon as I find the right place
  
- How much are you looking to pay?
  - < \$100,000
  - \$100,000-\$250,000
  - \$250,000-\$1,000,000
  - \$1,000,000+
  
- Purpose of this purchase
  - Permanent residence
  - Second home
  - Retirement residence
  - Investment property
  
- If you buy land only, how soon would you build a home on it?
  - Never
  - Start immediately
  - Start within first year
  - No plans in the first year
  
- If you buy land only, do you want GoCountryRural Ltd. to supply a list of reputable local builders?
  - Yes
  - No
  
- Do you want GoCountryRural Ltd. to connect you to a local real-estate attorney?
  - Yes
  - No

### **Other notes**

Please write down here anything else you would like to add to the above information: